

CALIFORNIA COALITION OF TRAVEL ORGANIZATIONS
THE STATE LEGISLATIVE COALITION OF NATIONAL, STATE AND REGIONAL ASSOCIATIONS
OF SELLERS OF TRAVEL

925 L STREET, SUITE 260, SACRAMENTO, CA 95814 [916] 441-4166 FAX [916] 441-3520

For Travel Agencies and Tour Operators

Take Action Today to Preserve the Independent Agent Business Model

June 21, 2019

1. Identify your Senator at this state website: <http://findyourrep.legislature.ca.gov/>
2. Click on their names in the search results to go to the Senator's website.
3. Follow the instructions to contact the Senator.
4. Enter your information and a message.

As your constituent, I urge you to take action to protect the independent agent business model for the travel industry.

Please ensure that AB 5 [Gonzalez] is amended to include a provision clearly stating in the law that the Borello test rather than the Dynamex ABC test is utilized for determining the status of an independent agent under the state's Seller of Travel Law as either an independent contractor or employee.

Since the inception of the California Seller of Travel Law 25 years ago, this state consumer protection law has acknowledged independent agents - who are primarily women and are all small business owners - as an integral part of the travel industry.

They have the freedom to set their own hours and schedules, set their own rates, select the customers with whom they will work and market their own brands.

Few, if any, of these important factors would be available to these independent small business owners were they to be forced into an unwanted employee relationship.

Thank you.